



Ben Dattner, Executive Coach

Ben Dattner is an executive coach and organizational psychologist, and has over twenty years of experience coaching and consulting all over the world. Ben founded his coaching firm, Dattner Consulting, in 2000, and has been an adjunct professor at New York University since 2002. Ben has helped a wide variety of corporate and non-profit executives, managers, teams and organizations become more effective. His coaching and advisory services enable individuals, groups, departments and organizations to assess, onboard and develop talent; to achieve greater efficiency and better results; to foster commitment and cohesion; and to successfully manage organizational change.

Clients:

Ben has coached executives, conducted executive assessments, and facilitated team building in a wide variety of industries, including financial services, pharmaceuticals, consumer products, manufacturing, retail, professional services, media, technology, healthcare, government, non-profit and many others.

Coaching Approach:

Executive coaching is a strategic investment in human capital for high-potential and successful leaders who can accelerate their development with the candid and constructive feedback of a coach. There are two main components of each coaching engagement: first, the client learns to more accurately assess his or her strengths and development needs, and second, the executive or manager sets and achieves challenging goals which build on his or her identified strengths while also addressing areas for improvement. Ben administers personality assessments and conducts interviews to gather 360-degree feedback which helps clients to understand how they may be perceived by others and to consider what opportunities they might have to increase their impact. He then works with clients to create and implement a development plan that successfully enhances their leadership, decision making, communication, team, or organizational skills.

Education, Publications, and Professional Affiliations:

- BA in Psychology, Harvard College
- MA and Ph.D. in Organizational Psychology, New York University
- Executive Coaching Certifications, Center for Creative Leadership, Hogan Assessment Systems
- Frequent contributor to [Harvard Business Review](#), workplace commentator for a series on [NPR's Morning Edition](#), television interviews on CNN, CNBC, NBC's Today Show, and often quoted in publications including: *The New York Times*, *The Wall Street Journal*, *Fortune*, *US News & World Report*, *Inc Magazine*
- Member of the Society for Industrial and Organizational Psychology, the Society of Consulting Psychology, and the Metro New York Association of Applied Psychology

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Executive coaching resources: www.dattnerconsulting.com/executivecoaching.pdf