



Hilary Pearl, Executive Coach

Hilary is an executive coach and organizational consultant with more than twenty years of experience enhancing the performance of individuals, teams and organizations. A Harvard Business School graduate who herself achieved noteworthy success in the corporate world, Hilary specializes in helping women and men successfully navigate the transition into more senior leadership roles. Hilary's background encompasses a wide range of programs and initiatives for individual development, team building, organization design, and facilitation. Her practical approach to leadership and organization development began during her ten years at PepsiCo, Inc., where she served as Director of Human Resource Development, as well as Manager of Training and Director of Staffing for the domestic soft drink business. As a Principal at Dattner Consulting, Hilary helps individuals and groups build the management, leadership and team skills required to positively impact performance and adapt to change.

Clients

Hilary coaches senior executives in a wide variety of industries, including financial services, retail, publishing, technology, health care, consumer products, professional services, and many others.

Coaching Approach

Hilary helps leaders in general, and women in particular, at significant points in their careers when they are taking on challenging new assignments after a promotion or working on complex high visibility challenges or opportunities. Hilary adapts her coaching process to the culture of each organization and their unique expectations and requirements for success. She helps each client to more accurately assess her or his strengths and development needs and to create a specific but realistic action plan to build on identified competencies while addressing areas for improvement.

Recent Coaching Assignments

- Controller, financial services company. Focus: developing the strategic plan for her department and aligning talent development with organizational goals
- Attorney, major law firm. Focus: building her senior management relationships and cross functional collaboration
- Executive Director, non-profit organization. Focus: managing his multiple constituencies and managers, leading strategic change in branding and marketing

Education and Professional Affiliations

- MBA, Harvard University
- Member, HBS Women's Association of Greater New York; Mentor, HBS Women's Mentorship Program
- Certified Coach, Columbia University's MBA and EMBA program
- Member, NY Human Resources Planning Society
- Frequent speaker and panelist at business schools and professional groups such as 85 Broads

Contact information

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