

Personnel Selection

How to assess and develop individuals and teams http://www.dattnerconsulting.com/presentations/indteamassessdev.pdf	Presentation
Why employment interviews are often unreliable and poor predictors of job performance, and how to improve them http://www.dattnerconsulting.com/presentations/interviews.pdf	Presentation
How to ensure the legality of pre-employment cognitive ability and personality tests http://www.dattnerconsulting.com/presentations/legal.pdf	Presentation
A handbook for training interviewers to design and conduct interviews that more accurately predict candidates' job performance http://www.dattnerconsulting.com/presentations/interviewsmanual.pdf	Handbook
Psychometric tests that organizations use to select employees http://www.dattnerconsulting.com/presentations/selecthandbook.pdf	Handbook
The Brian Lehrer Show on WNYC Radio: The Cult of Personality Testing http://www.dattnerconsulting.com/lehrer.mp3	Radio clip
Sample report based on psychometric assessments and structured interview-candidate recommended http://www.dattnerconsulting.com/posassess	Sample report
Sample report based on psychometric assessments and structured interview-candidate not recommended http://www.dattnerconsulting.com/negassess	Sample report
“Measuring hiring managers” http://www.dattnerconsulting.com/hrmagazinejune06	Article
“Detecting hidden bias” http://www.dattnerconsulting.com/HRMagazineFeb06	Article
“Five must-ask interview questions” http://online.wsj.com/article/SB10001424052748704302304575213962794390050.html	Article

To view or print all personnel selection resources: <http://www.dattnerconsulting.com/webselect>

Executive Coaching

The basics of executive coaching http://www.dattnerconsulting.com/presentations/execcoaching.pdf	Presentation
The history, types and benefits of executive coaching programs http://www.dattnerconsulting.com/presentations/executivecoaching.pdf	Presentation
How to write your professional "user's manual" for your staff http://www.dattnerconsulting.com/presentations/usersmanual.pdf	Presentation
Psychometric assessments that organizations use to develop employees http://www.dattnerconsulting.com/presentations/developmenthandbook.pdf	Handbook
“The use and misuse of personality assessments” http://www.dattnerconsulting.com/HR	Article
“The three roles that executive coaches should avoid” http://www.dattnerconsulting.com/threeroles	Article
“Postgrad growth area: Executive Coaching” http://www.dattnerconsulting.com/gradpsych	Article
“Constructively confrontational: a coach can be invaluable to entrepreneurs” http://www.dattnerconsulting.com/businessweek	Article
“How to manage as a first time boss” http://www.dattnerconsulting.com/fortune	Article
“Risks in executive coaching and how to minimize them” http://www.dattnerconsulting.com/coachingrisks	Article
“Can you handle failure?” <i>Harvard Business Review</i> , April 2011 http://hbr.org/2011/04/managing-yourself-can-you-handle-failure/ar/1	Article
“Stop the blame game” http://www.ccl.org/leadership/enewsletter/2011/APRstop.aspx	Article
Dattner Consulting’s Leadership 360 http://www.dattnerconsulting.com/leader.pdf	Sample report

To view or print all coaching resources: <http://www.dattnerconsulting.com/webcoach>

Team Building

How groups develop, and can overcome, dysfunctional habits http://www.dattnerconsulting.com/presentations/groupdynamics.pdf	Presentation
How to speed up team learning http://www.dattnerconsulting.com/presentations/teamlearning.pdf	Presentation
How to build cohesion and foster collaboration in geographically dispersed, virtual teams http://www.dattnerconsulting.com/presentations/virtual.pdf	Presentation
Dattner Consulting's Team 360 http://www.dattnerconsulting.com/team.pdf	Sample report
"How HR can help boost the ROI of team building offsites" http://www.dattnerconsulting.com/teambenchmarks	Article
National Public Radio, Morning Edition Workplace Woes: The Team-Building Retreat http://www.npr.org/templates/story/story.php?storyId=7627924	Radio clip
Assessment tools that organizations use to develop teams http://www.dattnerconsulting.com/presentations/teamhandbook.pdf	Handbook

To view or print all team resources: <http://www.dattnerconsulting.com/webteam>

Surveys

Dattner Consulting's Individual 360 Survey http://www.dattnerconsulting.com/leader.pdf	Sample report
Dattner Consulting's Team 360 Survey http://www.dattnerconsulting.com/team.pdf	Sample report
Dattner Consulting's Departmental 360 Survey http://www.dattnerconsulting.com/department.pdf	Sample report
Dattner Consulting's Organizational 360 Survey http://www.dattnerconsulting.com/organization.pdf	Sample report

To view or print all surveys: <http://www.dattnerconsulting.com/surveys>

Additional Resources

Dattner Consulting's Brochure http://www.dattnerconsulting.com/presentations/brochure.pdf	Brochure
<i>The Blame Game: How the hidden rules of credit and blame determine our success or failure</i> www.creditandblame.com	Book website
How birth order can illuminate the personalities of business leaders http://www.dattnerconsulting.com/presentations/birthorder.pdf	Presentation
Causes of, and remedies for, workplace conflict http://www.dattnerconsulting.com/presentations/conflictresolution.pdf	Presentation
Processes by which credit and blame are assigned in the workplace http://www.dattnerconsulting.com/presentations/creditandblame.pdf	Presentation
The history, importance, components, measurement, and enhancement of emotional intelligence in the workplace http://www.dattnerconsulting.com/presentations/ei.pdf	Presentation
How to increase the chances of success in overseas, expatriate job assignments http://www.dattnerconsulting.com/presentations/expats.pdf	Presentation
How the HR profession has changed in the past, and current trends http://www.dattnerconsulting.com/presentations/futureofhr.pdf	Presentation
The risks of mindlessness, and the benefits of mindfulness at work http://www.dattnerconsulting.com/presentations/mindfulness.pdf	Presentation
The benefits and risks of, and recommendations for dealing with, narcissism in the workplace http://www.dattnerconsulting.com/presentations/narcissism.pdf	Presentation
How to build and maintain a professional network http://www.dattnerconsulting.com/presentations/networking.pdf	Presentation
The causes and consequences of organizational politics http://www.dattnerconsulting.com/presentations/organizationalpolitics.pdf	Presentation
How to design and implement a performance appraisal system http://www.dattnerconsulting.com/presentations/performanceappraisal.pdf	Presentation
CNBC Power Lunch: "Devil Wears Pinstripes: How to deal with a boss that turns out to be a jerk" http://www.dattnerconsulting.com/CNBC.wmv	Video clip
National Public Radio, Morning Edition Workplace Woes: Don't be cynical, it's a great place to work http://www.npr.org/templates/story/story.php?storyId=10085101	Radio clip
"Hiring the wrong consultant as a defense against real change" http://www.dattnerconsulting.com/wrongconsult	Article

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