



**Hilary Pearl, MBA**

## **Executive Coach Biography**

### **Background**

Hilary is an executive coach and organizational consultant with more than 20 years of experience enhancing the performance of individual executives, teams and organizations. Her background encompasses a wide range of programs and initiatives for individual development, team building, organization design, and facilitation. Her practical approach to leadership and organization development began during her 10 years at PepsiCo, Inc., where Hilary served as Director of Human Resource Development, as well as as Manager of Training and Director of Staffing for the domestic soft drink business. Prior to her time with Pepsi, Hilary was a Group Product Manager at The Forum Corporation, a sales training and human resources consulting firm. As a Principal with Dattner Consulting, Hilary helps individuals and teams across a wide variety of functions and industries build the management and leadership skills required to positively impact performance.

### **Clients**

Hilary coaches executives in a wide variety of industries, including financial services, retail, technology, consumer products, and professional services. Clients have included Kellogg's, The Ivy League, Scholastic Inc., Jardine Matheson Limited, Cleary Gottlieb LLP, and Princeton University.

### **Coaching Approach**

Hilary helps leaders in various points in their career---new hires, individuals taking on challenging new assignments, leaders with management issues, and other kinds of high-potential managers who can benefit from clear and constructive feedback. She adapts her coaching process to the culture of each organization and the unique expectations and requirements for success. She helps each client to more accurately assess his or her strengths and development needs and create a specific but realistic action plan to build on identified strengths and areas to improve.

### **Recent Coaching Assignments**

- CTO, communications technology for financial services industry. Focus: moving from an individual contributor to global leader and effectively building senior management relationships
- SVP, publishing company. Focus: developing strategic plan for turnaround and creating organizational structure and staffing plan aligned with goals
- Executive Director, not for profit organization. Focus: managing multiple constituencies and managers, leading strategic change in branding and marketing.

### **Education and Professional Affiliations**

- MBA, Harvard University
- Member, NY chapter of the Human Resources Planning Society
- Member, HBS Women's Association of Greater New York; Mentor, HBS Women's Mentorship Program
- Certified Coach, Columbia University's MBA and EMBA program
- Frequent speaker and panelist at events sponsored by the top associations and business schools in the country.

### **Website and contact information**

Website: [www.dattnerconsulting.com](http://www.dattnerconsulting.com)

Email: [hilary@dattnerconsulting.com](mailto:hilary@dattnerconsulting.com)

Phone: 203-912-8334