

# Allison Dunn, Executive Coach

Allison Dunn is an executive coach and organizational consultant with over 15 years of experience coaching and consulting all over the world. Allison has been a partner at Dattner Consulting for 12 years and has been an adjunct professor at New York University since 2012. Allison has helped a wide variety of corporate and non-profit executives, managers, teams and organizations become more efficient and effective. Her coaching and consultation services enable individuals, groups, departments and organizations to assess, onboard and develop talent; to achieve greater efficiency and better results; to foster commitment and cohesion; and to successfully manage organizational change.

### **Clients:**

Allison has coached executives in a wide range of industries including: financial services, pharmaceuticals, advertising, public relations, manufacturing, industrials, technology, sales, professional services, education, healthcare, government, non-profit, and others.

## **Coaching Approach:**

Executive coaching is a strategic investment in human capital for high-potential and successful leaders who can accelerate their development with the candid and constructive feedback of a coach. There are two main components of each coaching engagement: first, the client learns to more accurately assess his or her strengths and development needs, and second, the executive or manager sets and achieves challenging goals which build on his or her identified strengths while also addressing areas for improvement. Allison administers personality assessments and conducts interviews to gather 360-degree feedback which helps clients to understand how they may be perceived by others and to consider what opportunities they might have to increase their impact. She then works with clients to create and implement a development plan that successfully enhances their leadership, decision making, communication, team, or organizational skills.

### **Education and Professional Affiliations:**

- BA in English, College of William and Mary
- MA in Industrial/Organizational Psychology, New York University
- Masters Certification in Project Management, George Washington University
- Member of the Society for Industrial and Organizational Psychology, Organization Development Network of New York (former Board member), and the Metro New York Association of Applied Psychology
- Certified in the MBTI

### **Website and Contact Information:**

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Executive coaching resources: <a href="https://www.dattnerconsulting.com/executivecoaching.pdf">www.dattnerconsulting.com/executivecoaching.pdf</a>